



Available for Investment or Acquisition

Government Construction Contractor – General Contracting and Construction Management

The March Group currently represents a rapidly growing and highly profitable full-service commercial and industrial construction contracting firm specializing in federal and other public clients, with core competencies in general contracting, design-build services, and construction management services. In the pursuit of further growth and profitability, The March Group may find the following attributes appealing:

Company Highlights

- A general contractor with core competencies in general contracting, construction management and design-build services with expertise in site development, environmental compliance, erosion control, and storm water management, in addition to standard services offered by most firms
- Located in a dynamic, expanding geographic region with continuing multibillion dollar federal, Department of Defense (DoD), and state public construction programs
- Certified Service-Disabled Veteran-Owned Small Business (SDVOSB), from which management estimates approximately 50 percent of business is derived via "set-aside" contracts
- Established relationships, excellent reputation for turnkey capabilities, a proven track record, and a staunch focus on customer service have resulted in loyal customer relationships and a high rate of repeat business
- Significant growth potential via increased business development efforts, geographic expansion, greater federal market penetration, and pursuit of untapped markets
- Established growth and profitability history - revenues increased at an outstanding CAGR of 70.9 percent from \$1.4 million in 2007 to \$4.2 million in 2009; EBITDA increased from \$228,296 to \$654,915 over the same period

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Interested in learning more about the opportunity you see described above?

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